

# PRINT MANAGEMENT

The Royal Highland &  
Agricultural Society of Scotland

*"It was refreshing to deal with professionals who were open and transparent about issues and costs"*



Stephen Brown, Finance Manager said:

"It was extremely refreshing after our previous experience with suppliers to deal with professionals who were open and transparent about issues and costs and who went the extra mile to provide an excellent service.

"The society was particularly impressed with the post-sale commitment it experienced from the Document Data Group team, which included valuable advice and additional services."

## THE COMPANY

.....  
The Royal Highland and Agricultural Society of Scotland can trace its heritage to 1784. The unique organisation remains focused on delivering what is considered crucial to the advancement of Scottish agriculture for the benefit of farmers, landowners and rural communities. Its education trust works with one in eight Scottish children, it contributes more than £250 million annually to the Scottish economy and its Royal Highland Centre attracts a million visitors a year

## THE ISSUE

- .....
- The society was paying significantly more than was required for pieces of multi-function equipment.
  - It needed impartial advice from experts who could deliver the transparency the organisation required, as well as being fair and competitive.

## THE SOLUTION

- .....
- Document Data Group analysed the volumes involved across all the Society's printing requirements, not just its multi-function devices, but desktop printers too and based on the specifications given to them, demonstrated savings of thousands of pounds per quarter.
  - Document Data Group not only delivered the machines as specified, but after installation contributed a number of added value features to them at no extra cost to the society as a gesture of goodwill.



"Simplifying your documents, securing your data"  
marketing@documentdatagroup.com