

PRINT MANAGEMENT

"Document Data Group has freed up our time to invest in the necessary strategic planning"



David Forrest, Group IT Manager said:

"The service provided by Document Data Group has freed up our time to invest in the strategic planning necessary to maintain and increase the forward momentum of this fast-growing group.

They have been instrumental in managing and controlling print volumes and keeping our costs down."

THE COMPANY

For more than 50 years, G&M Radiator has been an industry pioneer in the design and manufacture of copper brass heat exchanger cores, supplying the specialist radiator market and OEM customers with a high quality, competitively priced solution to their cooling requirements.

THE ISSUE

- G&M had a mixture of different printing devices from multiple vendors on multiple contracts, with no direct control on cost or supplier relations.
- The company is rapidly expanding, with an office in Birmingham, a facility in Aberdeen and a presence in Southern Ireland.
- It has had unsatisfactory second-hand equipment installed in the past by other suppliers and a considerable proportion of its printing equipment has been on unmanaged contracts.

THE SOLUTION

- Instead of upgrading the company's entire fleet of devices, Document Data Group will phase this in gradually with replacement, additions and upgrades.
- It has ensured that all equipment installed during the gradual refurbishment is brand new and therefore of the highest standard.
- Document Data Group has provided a fully managed service, meaning that toner is re-supplied before it runs out and machines can be serviced either remotely through a PC or directly by site visits across all the company's geographical locations.



"Simplifying your documents, securing your data"